

Message Text

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PAGE 01 GOTEBO 00010 160924Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----020492 161005Z /10

R 160850Z JAN 78
FM AMCONSUL GOTEBOG
TO USDOC WASHDC
INFO SECSTATE WASHDC 0444
AMEMBASSY BRUSSELS
AMEMBASSY STOCKHOLM POUCH

UNCLAS GOTEBOG 0010

E.O. 11652: N/A
TAGS: BTRA, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0039
2. 011378
3. JPOWENS
4. 401 SWEDEN
5. ADM
- 6A. REPLY TO --
- 6B. LARS WESTERBERG, MANAGING DIRECTOR
- 6C. BTR INDUSTRIES AB
BOX 26
S-301 02 HALMSTAD, SWEDEN
7. CABLE: BRITGOODS; TELEX: 38039; TEL: 035/10 01 95
8. --
9. 114 9A. EXCLUSIVE AGENCIES SCANDINAVIA
10. DESCRIPTION
349461X-0000) HIGH QUALITY TUBE FITTINGS FOR
349462X-0000) HYDRAULIC CIRCUITS AND FOR USE WITH
349464X-0000) FLEXIBLE AND RIGID PIPES. PARTICULARLY
349465X-0000) INTERESTED IN FITTINGS FOR 37 DEGREES FLARED
TUBING.

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PAGE 02 GOTEBO 00010 160924Z

COMPANY NOT ABLE ESTIMATE SALES POTENTIAL IN DOLLARS,
BUT STATES CONSIDERABLE VOLUME POSSIBLE. HOLDS ABOUT
25 PERCENT OF SWEDISH MARKET HYDRAULIC PIPING AND HOSING.

ESTABLISHED 1969. EMPLOYS 45 AND REPORTS ANNUAL SALES
EQUIVALENT TO \$4.3 MILLION. TRADES IN INDUSTRIAL
PIPING, PIPE AND HOSE FITTINGS. CONTROLLED BY A BRITISH

GROUP WITH A WORLD-WIDE NET OF SUBSIDIARIES.
GROUP'S ANNUAL SALES EQUIVALENT TO \$537 MILLION.
RELIABLE LOCAL SOURCE DESCRIBES SUBJECT BUSINESS AS
WELL MANAGED, REPUTABLE, AND PROFITABLE. FIRM'S
LIQUIDITY IS MUCH ABOVE AVERAGE AND OUR SOURCE HIGHLY
RECOMMENDS BUSINESS RELATIONS.
OWENS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GOTEBO00010
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780022-0871
Format: TEL
From: GOTEBOG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780160/aaaabyte.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 729963e3-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3771165
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTRA, SW
To: COM
Type: TE
vdkgvwkey: odbs://SAS/SAS.dbo.SAS_Docs/729963e3-c288-dd11-92da-001cc4696bcc
Review Markings:
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Declassified/Released
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